



# COMMONWEALTH of VIRGINIA

Department of Health

Office of Licensure and Certification

M. Norman Oliver, MD, MA  
State Health Commissioner

TTY 7-1-1 OR  
1-800-828-1120

9960 Mayland Drive, Suite 401  
Henrico, Virginia 23233-1485  
Fax (804) 527-4502

August 30, 2018

Mr. Merdod Ghafouri  
President & CEO  
Carient Heart & Vascular  
8100 Ashton Avenue, Suite 200  
Manassas, Virginia 20109

RE: COPN Request No. VA-8405  
Carient Heart & Vascular, PC, Manassas, Virginia  
Planning District 8  
Add one Cardiac PET

Dear Mr. Ghafouri:

This letter is to acknowledge the August 30, 2018 receipt of the letter of intent and enclose the material for your use in filing a certificate of public need (COPN) request for the above-referenced project.

When completing the enclosed application form, you may wish to consult our office, the Division of Certificate of Public Need (DCOPN), in accordance with Part V of the Virginia Medical Care Facilities Certificate of Public Need Rules and Regulations (Regulations).

The Code of Virginia prescribes eight required considerations that provide criteria for the review of COPN applications and Section 32.1-102.3.A of the Code of Virginia requires that COPN decisions "shall be consistent with the most recent applicable provisions" of the State Medical Facilities Plan (SMFP). As a COPN applicant please take note of the SMFP and the eight required considerations and prepare your application accordingly.

The Regulations, the SMFP and the eight required considerations at § 32.1-102.3.B of the Code of Virginia can be found at the following internet addresses respectively.

<https://law.lis.virginia.gov/admincode/title12/agency5/chapter220/section220/>

<https://law.lis.virginia.gov/admincode/title12/agency5/chapter220/section230/>

DIRECTOR  
(804) 367-2102

ACUTE CARE  
(804) 367-2104

COPN  
(804) 367-2126

**VDH** VIRGINIA  
DEPARTMENT  
OF HEALTH  
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Mr. Merdod Ghafouri  
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<https://law.lis.virginia.gov/vacode/title32.1/chapter4/>

When filing the application, please submit two signed copies to my attention at the following address:

Virginia Department of Health  
Division of Certificate of Public Need  
9960 Mayland Drive – Suite 401  
Richmond, Virginia 23233

The Code of Virginia at § 32.1-102.6 requires applications to be transmitted to the DCOPN electronically on compact disk data storage media or email to [COPN@VDH.Virginia.Gov](mailto:COPN@VDH.Virginia.Gov), by certified mail or a delivery service, return receipt requested, or by hand, with signed receipt to be provided.

The DCOPN will conduct a preliminary review of the signed application upon receipt to determine its completeness. In accordance with 12 VAC 5-220-290 B, no application will be deemed to be complete for review until the required application fee is paid. The fee schedule is one percent of the proposed expenditure for the project, but no less than \$1,000 and no more than \$20,000. The next review cycle that is available for this project category is scheduled as follows:

**BATCH GROUP D/G**

|  |                   |
|--|-------------------|
| Deadline for Submission of Application   | October 1, 2018   |
| Deadline for Submission of Any Additional Information Required to Complete Application                   | November 5, 2018  |
| First Day of Review Cycle  | November 12, 2018 |
| Deadline for Completion of DCOPN Review  | January 21, 2019  |
| Deadline for Commissioner's Decision (assuming there is no need for an Informal Fact-Finding Conference) | March 11, 2019    |

Should you have any questions or need further clarification about this review process, please feel free to contact me at (804) 367-2137 or by email at [Piero.Mannino@VDH.Virginia.Gov](mailto:Piero.Mannino@VDH.Virginia.Gov).

Sincerely,



Piero Mannino, Supervisor  
Division of Certificate of Public Need



8100 Ashton Ave., Ste 200  
Manassas, VA 20109  
P (877) 415-4116  
F (703) 335-8227

September 1, 2018

**VIA U.S. MAIL AND ELECTRONIC MAIL**

Marissa Levine, MD, MPH  
State Health Commissioner  
Virginia Department of Health  
Madison Building  
109 Governor Street, 13<sup>th</sup> Floor  
Richmond, VA 23219

**RECEIVED**

**AUG 30 2018**

**VDH/OLC**

Dear Dr. Levine,

I am writing to notify you that Carient Heart & Vascular, PC ("Carient"), a Virginia professional corporation, and having its principal place of business at 8100 Ashton Avenue, Suite 200, Manassas, Virginia, intends to file a Certificate of Public Need request for purposes of acquiring and adding Cardiac PET imaging technology. The cardiac imaging unit will be privately owned by Carient and managed by Molecular Imaging Services, Inc., a Delaware corporation and industry leader in the field of cardiac imaging.

Carient is a private practice cardiology group located in Planning District 8, and accordingly, the applicant is also notifying the appropriate regional health planning agency, Health Systems Agency of Northern Virginia, of its intentions concurrently with this letter. The unit will be sited at Carient's principal place of business, 8100 Ashton Avenue, Suite 200, Manassas, Virginia 20109, and will represent a new service for the group.

Please send the appropriate application forms for this undertaking to my office address at 8100 Ashton Avenue, Suite 200, Manassas, Virginia 20109. Thank you so much for your attention to this matter.

Sincerely,

A handwritten signature in black ink, appearing to read "M. Ghafouri", is written over a horizontal line.

Merdod Ghafouri, D.O., FACC, FAHA  
President & CEO, Carient Heart & Vascular

cc: Piero Mannino, Program Supervisor, Division of Certificate of Public Need, Virginia  
Department of Health (via electronic mail)  
Mark Wilson, Executive Vice President, Sales & Business Development, Molecular  
Imaging Services, Inc. (via electronic mail)  
Dean Montgomery, Executive Director, Health Systems Agency of Northern Virginia



Hendrick, Sandra &lt;sandra.hendrick@vdh.virginia.gov&gt;

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**Fwd: Carient Heart & Vascular, PC - LOI for Cardiac Pet**

1 message

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**Mannino, Piero** <piero.mannino@vdh.virginia.gov>

Thu, Aug 30, 2018 at 10:58 AM

To: Sandra Hendrick &lt;sandra.hendrick@vdh.virginia.gov&gt;, Deborah Shaw &lt;deborah.shaw@vdh.virginia.gov&gt;

Please log and put in my inbox/LOI folder on my door.

Thanks!  
Piero**RECEIVED**  
**AUG 30 2018**  
**VDH/OLC**

----- Forwarded message -----

From: **Bachmann, Anne F.** <afbachmann@kaufcan.com>

Date: Thu, Aug 30, 2018 at 10:39 AM

Subject: Carient Heart &amp; Vascular, PC - LOI for Cardiac Pet

To: Mannino, Piero &lt;piero.mannino@vdh.virginia.gov&gt;

Cc: hsanv@aol.com &lt;hsanv@aol.com&gt;, Mark Wilson &lt;mwilson@mismedical.com&gt;, Merdod Ghafouri &lt;mghafouri@carient.com&gt;, Neel Shah &lt;nshah@carient.com&gt;, McKee, T. Braxton &lt;tbrmckee@kaufcan.com&gt;

Hi Piero,

I hope you are having a nice day. Attached is the letter of intent of Carient Heart & Vascular, PC – we intend to apply for Cardiac PET. We have dated this letter 9/1/2018, as that is the deadline, but I wanted to go ahead and get it your way so that the Commissioner will have it with some time to spare. We have also mailed a hard copy to her at the address specified in the letter. We will send a separate email to Dean Montgomery (HSANV) that I will copy you on.

Thank you so much.

Anne

Anne F. Bachmann

**Kaufman & Canoles, P.C.**

Two James Center

1021 East Cary Street, Suite 1400

Richmond, VA 23219-4058

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**Piero Mannino, JD, MPIA**  
**Supervisor**  
**Division of Certificate of Public Need**  
**Virginia Department of Health**  
**(804) 367-2137**

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